



**More than just chemicals...
we provide solutions!™**

**1938 - 2014
76 Years of
Chemical
Innovation**

Environmental Solutions Seminar

“Providing a healthy and safe environment for patients, residents and students.”

A seminar and product showcase bringing together the leading industry suppliers and service professionals.

Hosted by **Damon Industries, Inc.** at the Mountaineer Casino Conference Center in Chester, West Virginia, near East Liverpool, Ohio.

Friday October 24, 2014 from 8:30 AM to 2:00 PM.

Who should attend:

Environmental Services Professionals from all sectors including:

- ▶ *Healthcare and Assisted Living Facilities*
- ▶ *Schools, Colleges and Universities*
- ▶ *Housing Authorities, Property Management*
- ▶ *Lodging, Hotels and Motels*
- ▶ *Cleaning Contractors*
- ▶ *Municipal and County Service Providers*
- ▶ *Food Service and Dietary*

CEUs

1 hour of IEHA CEU for the “Why Micro Fiber” seminar is available.

Benefits to you:

- ▶ *Learn the latest methods and practices*
- ▶ *Increase productivity and reduce FTEs*
- ▶ *See new products and equipment*
- ▶ *Assess current effectiveness*
- ▶ *Become more sustainable*
- ▶ *Reduce department costs*
- ▶ *Show Specials*



Speakers and Topics:

▶ Why Microfiber?

- *Phillip A. "PAR" Ricketts, Vice President of Business Development, Nuance Solutions*
 - *Improved cleaning results and efficiency*
 - *Eliminate cross-contamination*
 - *Reduce chemical and water consumption*
 - *Reduce fatigue & injury - Enhance morale & safety*

▶ Disinfecting Strategies

- *Amy Damon, President, Damon Industries, Inc. and Tom Windham, Zone Manager - East, Standardized Sanitation Systems, Inc.*
 - *c-diff strategy*
 - *Outbreak protocol*
 - *Other super-bugs*
 - *Large-area disinfectant fogging*
 - *Choosing a replacement for bleach*
 - *Using disinfectants properly*
 - *Auditing Cleanliness*

▶ Odor Control Strategies

- *Vectair Systems, Inc.*
 - *Natural odor control using ozone*
 - *Odor control with fragrances*

▶ Carpet Cleaning Miniseries

- *Tom Windham, Zone Manager - East, Standardized Sanitation Systems, Inc. and Amy Damon, President, Damon Industries, Inc.*
 - *Chemical selection, encapsulation and spotters*
 - *Sanitizing carpeting*
 - *Dealing with ice melter residue*
 - *Bloodborne pathogen spill clean-up on carpet*
 - *Quick carpet spotting with a mini-extractor*

Speakers

Phillip A. "PAR" Ricketts, Vice President of Business Development, Nuance Solutions. Considered by many to be the "Guru" of microfiber solutions. Over 30 years of experience in the sanitary supply industry from chemicals to equipment.

Tom Windham, Zone Manager - East, Triple S, Inc.

Amy Damon, President, Damon Industries, Inc. She has forty years experience in the cleaning industry. Has been training environmental service people since pioneering OSHA right-to-know training in the 1980's.

Schedule - Friday October 24, 2014

8:00 AM - 2:00 PM	Vendor Solutions Showcase Open
8:00 AM - 8:45 AM	Registration
8:45 AM - 9:30 AM	Why Microfiber? with Phillip A. "PAR" Ricketts
9:45 AM - 10:30 AM	Disinfecting Strategies with Amy Damon and Tom Windham
10:45 AM - 11:30 AM	Odor Control Strategies with Vectair Systems
11:30 AM - 12:30 AM	Carpet Cleaning Miniseries with Tom Windham and Amy Damon
12:30 PM - 2:00 PM	Lunch

Solutions Showcase Vendors

Vectair Systems, Inc.

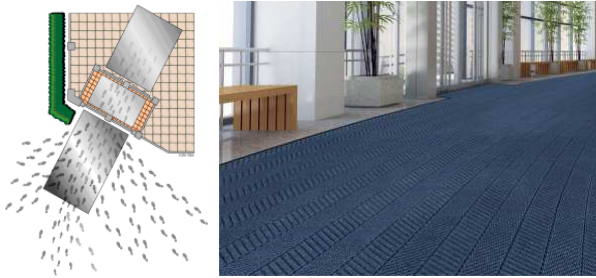
- Destroy odors nature's way without V.O.C.s or disposable materials.

Airsan™
Odor Neutralizer



The Andersen Company

- Quality Matting of Every Kind
- Anti-fatigue - Entrance - Runners



deb Group - Skin Care Products

- Foam Disinfectant Hand Cleaners
- Foam Instant Hand Sanitizers



NuFiber - Nuance Solutions



Microfiber for safety and economy

Advance Machinery Co.

- Rev™ Advanced Technology
- SC1500 Stand-On



vonDrehle Paper Corporation

- Quality, affordable paper products



Triple S, Inc.

Battery Back Vac



Wildcat Spotter



Clean Spec Monitoring



Solutions Showcase Vendors - Continued

Damon Industries, Inc.

- Da-Clean Enzyme-based Cleaners - a safer alternative to harsh degreasers in foodservice. Eliminate urine and other malodors instead of just masking them.
- Neutra-Stat Series of Disinfectant– cleaners - won't dull finish or brown mops.
- Synergy Four Room Revitalizing System - Deodorant, Digester, Room Freshener & Urinal Screen in Fresh Linen fragrance.



Location

The conference center at the Mountaineer Casino, Racetrack & Resort near Chester, West Virginia and East Liverpool, Ohio. An easy 1 to 2 hour drive from most of the territory covered by Damon Industries in Ohio, Pennsylvania and West Virginia.



Each facility will receive \$50.00 in “Daco Bucks” that can be used for placing orders at the showcase. Many showcase items will be priced with special savings.

Date and Time

Friday, October 24, 2014 from 8:45 AM to 2:00 PM.

Registration

The seminars, Solution Showcase and lunch are \$25.00 per person in advance, or \$35.00 at the door.

Register online at:

DamonQ.com/seminar.html

By mail:

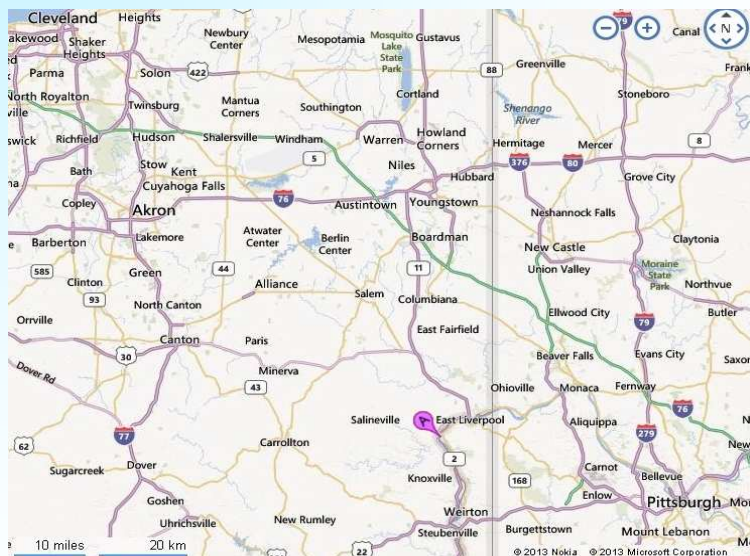
Damon Industries, Inc.
P.O. Box 2120
Alliance, OH 44601

By phone: 1-800-362-9850

By fax: (330) 821-6355

GPS Address:

1420 Mountaineer Circle
New Cumberland, WV 26047



Mountaineer, located on Route 2 near Chester, West Virginia, is an easy 1 to 2 hour drive from many locations in Pennsylvania, Ohio, and West Virginia.

For more information visit: www.moreatmountaineer.com

